

RESOLUTION

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF FLORENCE, ALABAMA, as follows:

SECTION 1. That the contract with Konecranes, Inc., situated at Decatur, Alabama, a copy of which is attached hereto, to provide labor, equipment, materials, and incidentals necessary for inspection and preventative maintenance on fifteen (15) assets as stated in the attached proposal dated January 6, 2025, at the Cypress Creek Water Treatment Plant, Wilson Lake Water Treatment Plant and Cypress Creek Wastewater Plant, Florence, Alabama, in the total contract amount not to exceed \$5,300.00 plus a fuel surcharge per vehicle/truck visit when applicable and in accordance with the negotiated terms and conditions, and the same is hereby approved, ratified and confirmed.

SECTION 2. That the Council has investigated and ascertained and hereby finds Konecranes, Inc., is duly licensed by the City of Florence and is qualified, responsible, and competent to perform such work.

SECTION 3. That the contract for such work be awarded to Konecranes, Inc., and that the proper officials of the City execute the contract for such work in the name of and on behalf of said City.

ADOPTED this the _____ day of _____, 2025.

CITY COUNCIL

APPROVED this the _____ day of _____, 2025.

MAYOR

ADOPTED & APPROVED this the _____ day of _____, 2025.

CITY CLERK - TREASURER

2024 RECOMMENDED INSPECTION & PREVENTIVE MAINTENANCE AUTHORIZATION

Agreement #: 1-93368915450

Customer:	City Of Florence / Water & Sewer	Contact:	DARREN DUNCAN
Address:	110 W College St, Florence, Alabama 35630-5570 USA	Phone:	256-740-7059
		Email:	jjduncan@florenceal.org
Offer Date:	1/6/2025	Offer Valid Until:	02/17/2025

DARREN DUNCAN,

You are a valued customer of Konecranes, and we sincerely appreciate your business. We look forward to continuing our working relationship with you. To expedite the continuation of services and avoid any interruption, we ask that you please review, sign, and return this form to my attention with a copy of your purchase order to get your overhead lifting equipment inspection scheduled.

Included Services* on 15 Assets

- Frequent Compliance Inspection - USA, MAINMAN Assessment, Routine Maintenance
- Man-lift: Customer Providing

The total price is \$5300.00

Check the box:

- If Konecranes will need to rent and bring a man-lift. An additional cost may apply.
- If you need to add or change assets and/or scope of service to stay in full OSHA compliance.
- If you would like additional information on Konecranes training courses through our training institute.

Printed Name _____

Approval Signature _____ Date _____

Purchase Order Number _____

I am here to answer any questions you might have so please don't hesitate to reach out to me anytime.

Best regards,

Andrew Wuenstel

Business Development Representative

Direct +1 412-249-0886

andrew.wuenstel@konecranes.com

**Prices quoted herein are exclusive of all taxes, charges, and duties (including but not limited to value-added tax and bank charges), and any such items shall be paid by you or reimbursed by you in case paid by us. By signing and accepting the continuation of services as described herein, you acknowledge and agree that such services are subject to as if fully rewritten herein and is provided pursuant to the seller's current version of its standard terms and conditions of sale which are available at <http://www.konecranesUSA.com> or upon request.*

This quotation, proposal or offer is subject to and incorporates as if fully rewritten herein the Seller's Standard Terms and Conditions of Sale (Revision 06.01.2021), a copy of which is attached hereto or is available at www.konecranesUSA.com or upon request of Buyer.

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Fuel Surcharge: When the market price of fuel increases above \$3.00/gallon, additional charges will be applied to the prices quoted as a "fuel surcharge". These charges will be billed and included on the final invoice. These charges will be billed at a rate of \$35 for invoices less than \$1500, \$60 for invoices between \$1,500 and \$2,999 and \$100 for invoices greater than \$3,000 per inspection visit

Service Timeline

At present, the estimated start date of this program is **2/12/2025**. The specific timing of service is subject to confirmation by our office at the time of your acceptance.

Konecranes' Service Programs have a scheduled life and are designed to provide service at regularly scheduled intervals. Upon completion of the initially scheduled Service Program purchased, we will assume a continuation of services to decrease interruptions to your business and help optimize the safety/compliance and productivity of your lifting equipment.

Is your operation fully compliant?

What type of inspections are right for your operation and how can they ensure your facility is safe and will save you money? To answer this, you must reference OSHA 1910.179, ANSI B30.2, and CMAA spec 70, 74, and 78. By taking you through the following topics Konecranes can check all the boxes required to be considered fully compliant. The topics include Inspection Compliance, Preventive Maintenance & Non-Destructive Testing Compliance, Condition Compliance, and Certifications (Training).

Required Inspections

- OSHA Periodic Compliance Inspections (our MAINMAN Assessment)—(1-12 month intervals) dependent upon the nature of the critical components of the crane and the degree of their exposure to wear, deterioration, or malfunction
- OSHA Frequent Compliance Inspections—(daily to monthly intervals) some items require visual inspections daily and some items require a documented monthly inspection.
- Routine Maintenance—regularly scheduled maintenance such as adjusting, lubricating to reduce component wear and unplanned downtime, increasing equipment performance, and availability
- Slings and Accessories Inspections—chains, slings, etc. Are these being performed in-house?
- Crane Operator Training—trained/certified operators required with regular refresher courses. Prevents costly operator errors and unplanned downtime. (70% breakdowns can be prevented)

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What are your facility's challenges?

When was the last time the personnel that supervises, operates, maintains, and inspect the cranes in your facility were trained specifically on the standards and responsibilities of their job? Do you have records of their previous training?

OSHA & ASME have very specific requirements regarding the training of crane personnel that perform the following types of work: Crane Operations – Operator & Rigging; Crane Maintenance – Mechanical & Electrical; and Crane Inspections - Frequent & Periodic.

Konecranes Training Institute has a large offering of crane safety courses that will meet your training needs.

Including Operation Courses:

- #700 Overhead Crane Operator (1 day)
 - #800 Basic Rigging (1 day)
 - #808A Overhead Crane Operator and Rigging - 700 and 800 combined (2 days)
 - #808T Overhead Crane Operator and Rigging - Train-the-Trainer (3 days)
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