

RESOLUTION

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF FLORENCE, ALABAMA as follows:

SECTION 1. That the contract with Tango Tango, Inc., a corporation, a copy of which is attached hereto, to provide integration services to include GPS Tracking, Interoperability, Online Management, In-App Text Messaging, On-Device Audio Playback, Audio Playback, Audio Recording, Connectivity Monitoring, and Critical Incident Support for the City of Florence Police Department, Florence, Alabama, in the total contract amount of \$2,995.00, and the same is hereby approved, ratified and confirmed.

SECTION 2. That the Council has investigated and ascertained and hereby finds Tango Tango, Inc., to be qualified, responsible, and competent to perform said services.

SECTION 3. That the contract for such services be awarded to Tango Tango, Inc., and that the proper officials of the City execute the contract in the name of and on behalf of said City.

ADOPTED this the _____ day of _____, 2025.

CITY COUNCIL

APPROVED this the _____ day of _____, 2025.

MAYOR

ADOPTED & APPROVED this the _____ day of _____, 2025.

CITY CLERK-TREASURER

STATE OF ALABAMA }
 }
COUNTY OF LAUDERDALE }

CONTRACT

THIS AGREEMENT IS MADE AND ENTERED INTO IN DUPLICATE, by and between the City of Florence, Alabama, (hereinafter "City"), and Tango Tango, Inc., a corporation (hereinafter "Consultant").

WITNESSETH:

THAT, WHEREAS, the City wishes the Consultant to integrate services to include GPS Tracking, Interoperability, Online Management, In-App Text Messaging, On-Device Audio Playback, Audio Playback, Audio Recording, Connectivity Monitoring, and Critical Incident Support for the City of Florence Police Department, Florence, Alabama.

NOW, THEREFORE, the City and the Consultant, in consideration of the recitals and mutual covenants herein set forth, mutually agree as follows:

ARTICLE 1 - SCOPE OF SERVICES

The scope of work shall consist of the Consultant providing integration services to include GPS Tracking, Interoperability, Online Management, In-App Text Messaging, On-Device Audio Playback, Audio Playback, Audio Recording, Connectivity Monitoring, and Critical Incident Support to the City of Florence Police Department, Florence, Alabama, and all in accordance with the proposal as attached hereunto.

ARTICLE 2 - FEES AND COMPENSATION

In consideration of the performance of the elements described as the SCOPE OF SERVICES, the City shall pay the Consultant the total contract amount of \$2,995.00 (two thousand nine hundred ninety-five dollars), and is the price submitted by the Consultant in their proposal dated March 31, 2025, which is attached hereunto and made a part of the contract. This shall include all expenses for the instructor and any materials needed for the services.

Payment to Consultant shall be made only for the actual quantities of work performed and accepted or materials furnished in accordance with this contract. Any additional work done or materials to be furnished, which in the opinion of the City, represent a significant quantity, shall be authorized by change order agreement with the Consultant.

The City shall make partial payments and/or final payment to the Consultant on or before the 15th day after receiving a duly certified and approved estimate.

ARTICLE 3 - PERSONNEL AND FACILITIES

The Consultant warrants that they have or will secure at their own expense, all personnel required to perform the services under this contract. All personnel in the work shall be fully qualified.

Consultant warrants that it is properly qualified to perform this contract in accordance with the applicable laws of the City of Florence, State of Alabama and the United States.

ARTICLE 4 - CHANGES

The City may, at any time, by written order, make changes within the general scope of this contract in the services to be performed. If such changes cause an increase or decrease in the Consultant's cost of, or time required for, performance of any services under this contract, an equitable adjustment shall be made and this contract shall be modified in writing accordingly. No services for which additional compensation will be charged by the Consultant shall be furnished without written authorization of the City.

ARTICLE 5 – CANCELLATION

The City retains the right to cancel without cause upon thirty (30) days written notice any and/or all terms and conditions as agreed upon within the aforementioned scope of services. If the contract is cancelled, the Consultant will be paid for services rendered to the date of cancellation as mutually agreed by both parties.

ARTICLE 6 - TERMS AND CONDITIONS

In no event shall this contract constitute an employment Agreement, and the Consultant shall be considered only as an independent consultant and not employees, agents, partners, or joint ventures of the City.

The Consultant shall be solely responsible for any and all taxes (state, federal, and/or local); workers' compensation insurance; unemployment insurance payments; insurance; or any similar type of payment or any employee thereof; and shall hold the City harmless from any and all such payments.

The second party shall not knowingly violate 8 U.S.C. §1324a (employ an unauthorized alien) as a condition of receiving a contract. Consultant agrees to enroll in a designated employment eligibility verification system through the term of the contract. E-Verify is a free internet-based system that is operated or authorized by the United States Department of Homeland Security that allows employers to electronically confirm the legal working status of newly-hired employees. E-Verify shall be the designated employment eligibility verification system for the first party. As a contractor participant in E-Verify, Consultant shall be required to use E-Verify for all new employees who will be working directly on this contract.

If the second party uses one or more subcontractors in connection with the performance of this contract, the second party shall include in all subcontracts the requirement for compliance by the subcontractor with these provisions.

All laws, rules, and regulations of the United States, State of Alabama, and the City of Florence as are applicable to the work to be performed hereunder shall be complied with.

It is fully understood and agreed that the Consultant is an independent contractor and not an employee, agent or representative of the City. It is expressly understood and agreed that this contract is entered into solely for the mutual benefit of the parties herein and that no benefits, rights, duties, or obligations are intended or created by this contract as to third parties not a signatory hereto.

The second party shall secure and pay for all required licenses and permits.

This contract shall be interpreted pursuant to the laws of the State of Alabama.

Executed at Florence, Alabama, this _____ day of _____, 2025.

CITY OF FLORENCE, ALABAMA
a municipal corporation

BY: _____
MAYOR

ATTEST:

CITY CLERK

“CITY”

TANGO TANGO, INC.
a corporation

BY: _____

ATTEST:

ITS: _____

“CONSULTANT”



AL - Florence Police Department

AL - Florence PD
110 W College St
Florence, AL 35630

Quote created: March 31, 2025
Quote expires: May 16, 2025
Quote created by: Nick Goodman
Vice President of Sales
nick@tangoptt.com

Wes Gargis
wgargis@florenceal.org

Comments from Nick Goodman

Service includes: • GPS Tracking • Interoperability with Other Tango Tango Customers • Online Management Portal • In-App Text Messaging • On-Device Audio Playback • Audio Recording • 24x7 Connectivity Monitoring • 24x7 Critical Incident Support

Products & Services

Item & Description	SKU	Quantity	Unit Price	Total
Tango Tango Radio Integration Includes unlimited user licenses		1	\$2,995.00 / year	\$2,995.00 / year for 1 year
			Annual subtotal	\$2,995.00
			Total	\$2,995.00

Purchase terms

Service Start Date: 5/1/2025

Service End Date: 4/30/2026

Payment Frequency: Annually

Payment Terms: Net30 from receipt of invoice

*Customer's billing cycle will commence as of the date listed above.

[Tango Tango End User License Agreement](#)

Signature

Before you sign this quote, an email must be sent to you to verify your identity. Find your profile below to request a verification email.

<p>Wes Gargis wgargis@florenceal.org</p>	<p>Verify to sign</p>
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Questions? Contact us



Nick Goodman

nick@tangoptt.com

Tango Tango
7800 Madison Blvd
Suite 702
Huntsville, AL 35806

Program Overview

- This program offers a mobile app that can be provided to every police officer in the department.
- The app grants access to our primary radio channel, allowing officers to listen and transmit in real-time.
- In addition to the primary channel, we can create smaller, push-to-talk groups, providing a secondary platform for real-time group conversations without relying on group texts or the main radio channel.
- The app works from anywhere in the world, giving officers the ability to send and receive transmissions wherever they are.

Key Benefits

- **Enhanced Off-Duty Capabilities:** Off-duty officers typically don't carry radios, but everyone has a phone. This app puts the primary radio channel at their fingertips. If an off-duty officer witnesses a crime or emergency, they can instantly transmit critical information.
- **Faster, Broader Communication:** Enables officers to get important suspect descriptions, injury details, or emergency updates out quickly, improving response times and operational awareness.
- **Improved Officer Safety:** Immediate access to real-time radio communication enhances situational awareness for all personnel, both on and off duty. Also includes GPS tracking.
- **Command Staff Visibility:** Chiefs and command staff can monitor live incidents without having to call for updates. For example, I was recently able to listen to a live vehicle pursuit from home as it unfolded.
- **Flexible Communication Options:** Push-to-talk group channels allow for organized, secondary conversations without tying up the main radio channel.

Cost Summary

- The annual cost is **\$2,995.00**, which covers the app, software, and required hardware for one year.
- The agreement is structured as an annual contract, with the option to renew or discontinue service at the end of each year.
- This pricing provides the app for **every officer in the department.**